



GOJ PUBLIC PROCUREMENT PAGE

TRAINING NOTICE

SUPPLIER FREE VIRTUAL TRAINING SERIES

OCTOBER 2023-FEBRUARY 2024

EXCLUSIVE USE OF THE GOVERNMENT OF JAMAICA ELECTRONIC PROCUREMENT (GOJEP) SYSTEM

In keeping with the Government's commitment to strengthen, promote and enhance the Public Procurement system, the Ministry of Finance and the Public Service (MOFPS), through the Office of Public Procurement Policy (OPPP), has officially mandated the use of the e-Procurement System for procurement transactions exceeding One Million, Five Hundred Thousand Jamaican Dollars (\$1,500,000.00), effective as of August 01, 2023. Suppliers interested in conducting business with the Government of Jamaica are now required to access and submit procurement documents through the Government of Jamaica Electronic Procurement (GOJEP) system. The OPPP is providing continuous and dedicated support to suppliers, and is pleased to announce the commencement of its annual free virtual supplier training series for the 2023-24 financial year. All interested suppliers are encouraged to partake in this initiative. Virtual sessions will run from October 2023-February 2024.

These sessions are designed to empower participants with the knowledge and skills required to effectively support the navigating, administering and managing of the GOJEP system. Each session is four (4) hours in length, and integrates interactive discussions, covering topics such as supplier self-registration, electronic bid submission and supplier account management.

To register for this free virtual training, visit www.procureja.gov.jm, select the 'Events' tab and follow the instructions listed below:

- Select the cohort you wish to register for.
- Read the training overview;
- Click the Zoom Event link at the bottom of the page to initiate your registration and select your respective training date. Please note that a maximum of two (2) participants per company are allowed to register;
- Complete the mandatory information for the designated participant/s as required;
- Click 'Register' to confirm your participation.

For more information on this free GOJEP training initiative, contact the Office of Public Procurement Policy by phone: 876-932-5220; or by email oppccustomer@moj.gov.jm or visit our website at www.procureja.gov.jm.

We look forward to seeing you at these sessions.

GOJEP – Increasing transparency and efficiency in doing business with the Government of Jamaica.



INVITATION TO QUOTE

(CONSULTING SERVICES – INDIVIDUAL SELECTION)

Contracting Entity: Planning Institute of Jamaica

Project Name: Foundations for Competitiveness and Growth Project

Project Loan No.: 9203-JM – Government of Jamaica Counterpart Financing

Project Activity: FCG/GOJ/CON/26-0 -Export Max – Cohort IV Market Penetration Planning Consultant

The Government successfully engaged the World Bank to extend and expand its 6-year US\$50 million loan facility called the Foundation for Competitiveness and Growth Project (FCGP) to allow it to deepen the reform initiatives that had been supported under the Project. Approval was granted for the Additional Financing of US\$10 million from the World Bank and the Government committed to provide a further US\$5 million, thus providing a total of US\$15 million to support the various government-entities implementation of investment climate reforms.

The consulting services ("the Services")

Export Max, which was launched in 2011 by the Jamaica Promotions Corporation (JAMPRO), is an Enterprise Development for Export Growth programme. The programme in its partnership with its stakeholders and sponsors (private & public) has provided economic relief to its MSMEs and the wider export community through various interventions as well as improving access to markets by the removal of barriers impacting trade. The cohort and wider community have also benefited from greater access to working capital via specially negotiated grants/loans/working capital support.

Due to Jamaica's negative trade balance with its trading partners, there continues to be a strong need for a developmental programme to support export growth. The development of the Market Penetration Plans (MPPs) is a major activation under the Market Penetration Component of the programme which is spearheaded by JAMPRO. It is critical for providing the participants with clear strategic roadmaps to guide them in achieving successful penetration of targeted international markets. Additionally, the MPP will unearth and address specific marketing & sales elements/gaps identified in the Enterprise Development plans. The MPP will also help the programme to streamline funding to better address the needs of the cohort for penetration of target markets increase export sales revenue and to ensure a significant return on investments.

In this regard, position of a Market Penetration Consultant is being procured to assist the programme in achieving its key performance indicators, that of the increase in the number of export markets penetrated, growth in export sales and number of companies now exporting

The intended start date is May 2024 and the anticipated duration is eight (8) months.

The Request for Quotation can be accessed at www.gojep.gov.jm or <https://www.pioj.gov.jm/procurement/>.

The Planning Institute of Jamaica now invites eligible individuals ("Consultants") to indicate their interest in providing the Services. A Consultant will be selected in accordance with the Public Procurement Act, 2015, the Public Procurement (Amendment) Act, 2018 and the Public Procurement Regulations, 2018. Detailed curricula vitae, in a written form, must be uploaded on or before **February 21, 2024 at 11:59 p.m.** Submissions will be accepted via the Electronic Government Procurement Portal (www.gojep.gov.jm). No hard copy submission will be accepted.

Further information can be obtained at the address below during office hours **8:30 a.m. to 4:00 p.m. local time.**

Planning Institute of Jamaica
Attn: Dellue Wint Dawkins – Procurement Specialist
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Tel: 876-960-9339

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