



GOJ PUBLIC PROCUREMENT PAGE



INVITATION TO QUOTE

(CONSULTING SERVICES – INDIVIDUAL SELECTION)

Contracting Entity: Planning Institute of Jamaica
Project Name: Foundations for Competitiveness and Growth Project
Project Loan No.: 9203-JM – Government of Jamaica Counterpart Financing
Project Activity: FCG/GOJ/CON/26-0 -Export Max – Cohort IV Market Penetration Planning Consultant

The Government successfully engaged the World Bank to extend and expand its 6-year US\$50 million loan facility called the Foundation for Competitiveness and Growth Project (FCGP) to allow it to deepen the reform initiatives that had been supported under the Project. Approval was granted for the Additional Financing of US\$10 million from the World Bank and the Government committed to provide a further US\$5 million, thus providing a total of US\$15 million to support the various government-entities implementation of investment climate reforms.

The consulting services (“the Services”)

Export Max, which was launched in 2011 by the Jamaica Promotions Corporation (JAMPRO), is an Enterprise Development for Export Growth programme. The programme in its partnership with its stakeholders and sponsors (private & public) has provided economic relief to its MSMEs and the wider export community through various interventions as well as improving access to markets by the removal of barriers impacting trade. The cohort and wider community have also benefited from greater access to working capital via specially negotiated grants/loans/working capital support.

Due to Jamaica’s negative trade balance with its trading partners, there continues to be a strong need for a developmental programme to support export growth. The development of the Market Penetration Plans (MPPs) is a major activation under the Market Penetration Component of the programme which is spearheaded by JAMPRO. It is critical for providing the participants with clear strategic roadmaps to guide them in achieving successful penetration of targeted international markets. Additionally, the MPP will unearth and address specific marketing & sales elements/gaps identified in the Enterprise Development plans. The MPP will also help the programme to streamline funding to better address the needs of the cohort for penetration of target markets increase export sales revenue and to ensure a significant return on investments.

In this regard, position of a Market Penetration Consultant is being procured to assist the programme in achieving its key performance indicators, that of the increase in the number of export markets penetrated, growth in export sales and number of companies now exporting

The intended start date is May 2024 and the anticipated duration is eight (8) months.

The Request for Quotation can be accessed at www.gojep.gov.jm or <https://www.pioj.gov.jm/procurement/>.

The Planning Institute of Jamaica now invites eligible individuals (“Consultants”) to indicate their interest in providing the Services. A Consultant will be selected in accordance with the Public Procurement Act, 2015, the Public Procurement (Amendment) Act, 2018 and the Public Procurement Regulations, 2018. Detailed curricula vitae, in a written form, must be uploaded on or before **February 21, 2024 at 11:59 p.m.** Submissions will be accepted via the Electronic Government Procurement Portal (www.gojep.gov.jm). No hard copy submission will be accepted.

Further information can be obtained at the address below during office hours **8:30 a.m. to 4:00 p.m. local time.**

Planning Institute of Jamaica
Attn: Dellue Wint Dawkins – Procurement Specialist
16 Oxford Road Kingston 5, Jamaica
Tel: 876-960-9339

Email: dwint@pioj.gov.jm with copy to kmelliott@pioj.gov.jm and cswalker@pioj.gov.jm



EXPRESSION OF INTEREST

Acceleration of the SDG Implementation in Jamaica

The Planning Institute of Jamaica (PIOJ), representing the Government of Jamaica, is implementing the European Union – Jamaica Cooperation Facility project funded by the European Union. The project’s purpose is to provide support to the effective preparation/formulation, implementation and management of the EU-Jamaica cooperation, while enhancing the capacities of the Government and relevant stakeholders to efficiently implement national development objective.

The PIOJ is seeking to identify suitable individuals/firms to participate in the above stated tender to support the PIOJ.

In order to assist persons/firms in determining their participation in the planned tender, the following details have been provided via the PIOJ website at www.pioj.gov.jm/procurement/:

- Project Description
- Specific Work
- Eligibility
- Selection and award criteria
- Contract budget
- Qualification requirements etc.

Kindly submit a signed cover letter declaring your interest along with your curriculum vitae (for firms – company profile with curriculum vitae of the proposed Expert) no later than **Wednesday, February 7, 2024** to the address below:

Planning Institute of Jamaica
16 Oxford Road, Kingston 5
Attention: EU Unit Director
Email: projectsjobs@pioj.gov.jm



OFFICE OF UTILITIES REGULATION (OUR)

Regulating Utilities for the Benefit of All

Invitation to Tender

PROCUREMENT OF SERVERS

Bid No: 2024/GEN/001/RFQ.001

The Office of Utilities Regulation (OUR) invites eligible and qualified bidders to supply and deliver two (2) Blade Servers.

Eligibility Criteria

Tenderers must provide:

- Evidence of Tax Compliance
- Copy of a valid Public Procurement Commission (PPC) registration certificate in the category of Information Technology Services, Computer and Related Services.

Collection of Tender Documents

Bid packages are available for download from the GOJ’s e-procurement website at www.gojep.gov.jm from **2024 February 13.**

Submission of Tender Documents

Bids must be submitted electronically on or before **2024 February 27 at 2:00 p.m.** Bids will be opened online via the e-procurement website at www.gojep.gov.jm on the same day, immediately following the bid submission deadline.

Interested bidders may obtain further information from the:

Manager, Public Procurement
Office of Utilities Regulation
3rd Floor, PCJ Resource Centre
36 Trafalgar Road
Kingston 10

Email: procurement@our.org.jm

Issued by the Office of Utilities Regulation on 2024 January 30.

NOTICE

PLEASE CHECK THE MINISTRY’S WEBSITE FOR THE FULL DOCUMENTS

For Bookings Email:

jsadvertising@gmail.com,
procurement@jis.gov.jm