



# GOJ PUBLIC PROCUREMENT PAGE



## REQUEST FOR EXPRESSIONS OF INTEREST CONSULTANCY SERVICES

Boosting Innovation, Growth and Entrepreneurship Ecosystems (BIGEE) Programme

**ASSIGNMENT:** Technical Support for Incubator & Accelerator Strengthening – Development and Delivery of Standardized Business Curriculum to Pre-Incubators, Incubators and Accelerators

**PROJECT #:** JA-O0010 /JA-L1085

**Procurement ID #:** JA-L1085-P76376

**Associated WBS Code #:** 3.2.1.2

**SELECTION METHOD:** Selection Based on the Consultants Qualification (CQS)

The Development Bank of Jamaica (DBJ), through the Government of Jamaica (GoJ), has received financing from the Inter-American Development Bank (IDB) towards the cost of the Boosting Innovation, Growth and Entrepreneurship Ecosystems (BIGEE) Programme, specifically to **Subcomponent III.2 Incubator Support** with sub-activity Technical Support for Incubator & Accelerator Strengthening.

The consulting services (“the Services”) will require an international incubator, accelerator, consulting firm or related organization to leverage Situated Learning Theory to develop and deliver a Standardized Business Development Curriculum to Jamaican Pre-Incubators, Incubators and Accelerators that will strengthen their capacity to support high-growth potential entrepreneurs in their business model development and early growth.

### Specific objectives of the assignment are:

1. Develop a Standard Business Development Curriculum for Pre-incubators, Incubators & Accelerators, focusing on business model analysis and development, frameworks, and strategies for managing innovation and leveraging intellectual property. This curriculum should be based on Situated Learning Theory, adapted to the local context.
2. Delivery of this curriculum via in-person, train-the-trainer sessions in a week-long workshop for up to 30 leaders of local pre-incubators, incubators and accelerators.

The DBJ now invites eligible Consultants (“Firms”) to indicate their interest in providing consultancy services for the specialized area. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the services.

### The criteria for qualification are:

- The Team leader should have a Graduate Degree in Economics, Finance, Business Administration, or a related field and a minimum of five (5) years of relevant professional work experience with start-ups and incubator capacity-building; **OR**
- A minimum academic qualification of a Bachelor’s Degree in Economics, Finance, Business Administration, or a related field and at least 10 years of relevant professional work experience with start-ups and incubator capacity-building,
- **The international incubator, accelerator, consulting firm or related organization must demonstrate the following additional qualifications:**
  - Experience in similar international Incubator/Accelerator capacity-building assignments, in terms of nature of the assignment, complexity and scale, for at least (3) three years.
  - At least three success cases of innovation-based incubators and accelerators supported by the international incubator, accelerator, consulting firm or related organization
  - An extensive international network, including incubators, accelerators and investors spanning countries of commercial interest for Jamaica.
- Fluency in oral and written English.

All experience, knowledge and partnerships should be demonstrated through contracts, letters of conformity or any equivalent.

The Terms of Reference may be downloaded from the DBJ’s website: <http://www.dbankjm.com> as of **Monday, September 12, 2022**.

The attention of interested Consultants is drawn to 1.9 of the IDB’s *Guidelines: Policies for the Selection and Contracting of Consultants financed by the Inter-American Development Bank (GN-2350-9), March 2011* setting forth the IDB’s policy on conflict of interest. The Consultant will be selected in accordance with the **Selection Based on the Consultants’ Qualifications (CQS)** method set out in the *GN-2350-9, March 2011* on page 20, Item 3.7- 8.

**Deadline for Clarifications:** All Requests for Clarification should be submitted on or before **Wednesday, September 21, 2022, at 4:30 p.m.**, by sending an email to [thinkbiggee@dbankjm.com](mailto:thinkbiggee@dbankjm.com).

**Deadline for Submission:** Expressions of Interest may be delivered in writing to the address below (in person or by mail) or via email: [thinkbiggee@dbankjm.com](mailto:thinkbiggee@dbankjm.com) **no later than Friday, September 30, 2022 at 3:00 p.m.**

**Development Bank of Jamaica**  
**Attn: Procurement Specialist/Project Manager**  
**Technical Support for Incubator & Accelerator**  
**Strengthening for the BIGEE Programme**  
**11A-15 Oxford Road, Kingston 5**  
**Jamaica, West Indies**

## MINISTRY OF AGRICULTURE AND FISHERIES

### SPECIFIC PROCUREMENT NOTICE

#### REQUEST FOR BIDS – GOODS

**COUNTRY:** JAMAICA

**NAME OF PROJECT:** PROMOTING COMMUNITY-BASED CLIMATE RESILIENCE IN THE FISHERIES SECTOR PROJECT

**Loan/Credit/ Grant No.:** TF0A6559

**CONTRACT TITLE:** Procurement of One (1) Pelagic Fishing Vessel

**RFB REFERENCE NO.:** JM-MICAF-294470-GO-RFB

1. The Government of Jamaica (GOJ) has received financing from the World Bank towards the cost of the Promoting Community-Based Climate Resilience in the Fisheries Sector Project, and intends to apply part of the proceeds towards payments under the contract for the procurement of one (1) pelagic fishing vessel.
2. The Ministry of Agriculture and Fisheries now invites sealed bids from eligible bidders for the procurement of **one (1) pelagic fishing vessel**.
3. Bidding will be conducted through international competitive bidding procurement using a Request for Bids (RFB) as specified in the World Bank’s “Procurement Regulations for IPF Borrowers” July 2016 (“Procurement Regulations”), and is open to all eligible Bidders as defined in the Procurement Regulations.
4. Interested eligible bidders may obtain further information from the Procurement Specialist, Promoting Community-Based Climate Resilience in the Fisheries Sector Project, Ministry of Agriculture and Fisheries, Export Division, Marcus Garvey Drive, Kingston 11, email: [andrew.darnells@moa.gov.jm](mailto:andrew.darnells@moa.gov.jm) and inspect the bidding documents during office hours **Mondays to Thursdays, 9:00 a.m. to 4:00 p.m. and Fridays, 9:00 a.m. to 3:00 p.m.**
5. The bidding document in English may be requested by interested bidders upon the submission of a written or email application to the email address above. The document will be sent by email.
6. Bids must be delivered to the address below on or before **July 20, 2022 at 11:00 a.m.** Electronic bidding will not be permitted. Late bids will be rejected. Bids will be publicly opened in the presence of the bidders’ designated representatives and anyone who choose to attend at the address below.
7. The address referred to in 6 is:

**Ministry of Agriculture and Fisheries**  
**Export Division**  
**Marcus Garvey Drive**  
**Kingston 11**  
**Jamaica**  
**Tel: 876-948-9014**  
**Website: <http://www.moa.gov.jm>**

## NOTICE

PLEASE CHECK THE MINISTRY’S WEBSITE FOR THE FULL DOCUMENTS

For Bookings Email:  
[jisadvertising@gmail.com](mailto:jisadvertising@gmail.com),  
[procurement@jis.gov.jm](mailto:procurement@jis.gov.jm)